

Essam Binzhayo - Biography



Essam Binzhayo is a seasoned IT expert and business leader, recognized thought leader, and skilled enterprise architect. He has over 13 years of proven experience in achieving mission-critical results by leveraging IT for business value. Mr. Binzhayo brings a unique combination of strong business and technical skills coupled with an excellent educational background that includes several industry-recognized certifications. This distinct combination serves as one of his most valued professional capabilities and provides a solid foundation for his diverse professional experience.

Mr. Binzhayo is an excellent communicator with the ability to explain complex technologies to both technical and non-technical audiences. He has been invited to speak at several events;

Mr. Binzhayo helps organization to deliver projects that bring together the business and IT communities. His deep understanding of business and IT strategy and consultancy techniques provide a robust approach, covering development and training, and management of all aspects of business, organization and technology required to implement business change.

Mr. Binzhayo has a pragmatic approach that quickly and efficiently builds an appropriate a program to achieve organizational objectives. He is expert at selecting, motivating and providing skills to consultants and internal staff in order to deliver the program. He is also extremely proficient at ensuring that staff are well supported and achieve new levels of effectiveness during the program.

Prior to joining AIMS, Mr. Binzhayo has held senior leadership positions in several companies serving commercial, and supported state & local governments, and some agencies. for instance, At AGREC, as an Information Technology Manager then Director of Technology, Mr. Binzhayo led the development of infrastructure and helped in successfully implementation of some solutions and helped his employer saving more than KD 100,000 (USD 350,000) by supporting the board of directors' decisions during selections of right solutions for their operations.

As part of his efforts Mr. Binzhayo established and led many persons offshore team to service quality optimization and business services development activities. As an Architect also, he provided technical leadership on several proposals with an annualized value of KD 600,000 (USD 2,142,857). Also, His efforts were instrumental in improving the corporate win-rates on technology-focused proposal. Mr. Binzhayo's career also includes a leading role on the Official Kuwait Educational Portal that will serve about 130,000 concurrent students out of 250,000 users.

Mr. Binzhayo holds a Master's degree in Information Systems (MIS) from University of Phoenix, State of Arizona, and a Bachelor's degree in Computer Science from University of Applied and Social Sciences. He has attained many prestigious professional certifications such as MCITP in both SQL Server Administration and Development, IBM Certified Professional Developer (FCP P8) and recently The Open Group Certified Architect - TOGAF9 (ITCA).

Mr. Binzhayo had born in Kuwait, where he currently maintains residence.