

# Mr. Essam, BINZGHAYO

Enterprise Architect / Projects Manager

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## Enterprise Architect / Project Manager / Strategist / Software Programmer/ SQL DBA

*Seeking leadership challenges in Enterprise Architecture Projects / Projects Management*

### Executive Profile Summary

Mr. Essam Binzhayo is a seasoned IT expert and business leader, recognized thought leader, and skilled enterprise architect. He has over 16 years of proven experience in achieving mission-critical results by leveraging IT for business value. Mr. Binzhayo brings a unique combination of strong business and technical skills coupled with an excellent educational background that includes several industry-recognized certifications. This distinct combination serves as one of his most valued professional capabilities and provides a solid foundation for his diverse professional experience.

### Technical Skills

- ❖ **Certified Professional Architect (TOGAF 9), UK**
- ❖ **Practitioner Projects Manager (PRINCE2), UK**
- ❖ COBIT, ITIL - Pursuing
- ❖ **MCPD, MCITP DBA, MCITP SQL DEV**
- ❖ IBM FileNet Certified Professional , FCP Content Manager-Developer 4.0
- ❖ ISO 9001, 2009
- ❖ ORACLE PL/SQL
- ❖ ORACLE Developer Forms , Reports
- ❖ Documentation System CDS – ISIS

### Functional Profile

- ❖ Help to deliver projects to achieve the enterprise Strategic objectives and identify current and to be architectures and GAP to bridge in (Business, Applications, Data, and Technology domains)
- ❖ Ensure conformance with the Target Architecture
- ❖ Perform appropriate architecture governance functions for the solution and any implementation-driven architecture change requests
- ❖ Providing a robust approach, covering development and training, and management of all aspects of business, organization and technology required to implement business change.
- ❖ Develop and Manage Applications Framework Architecture to be aligned with business needs.
- ❖ Reflect the Top-Level Management goals into documents and projects
- ❖ Perform Enterprise Architecture compliance reviews, maturity assessment.
- ❖ Identify deployment resources and skills and confirm scope and priorities for deployment with the development management.
- ❖ Develop High availability solutions Road-maps
- ❖ An experienced **Solution Architect**, who produces solution outlines and migration paths that show the evolution of a system from baseline state to target state; Design to ensure that the target applications, will meet non-functional ((e.g. integrity, performance, security, recoverability, etc.) requirements; Provide an IT implementation of a specific business task or process necessary to support a business function
- ❖ A competent **Team Leader** in driving the team to performance excellence through knowledge transfer, motivation and mentoring as well as a **Team Player** with analytical, problem solving, communication & interpersonal skills

### AREAS OF STRENGTH

- ❖ **Enterprise Architecture Projects**
- ❖ **Architecture Development Methodology (TOGAF)**
- ❖ **Zachman Architecture Development**
- ❖ **Projects Delivery Management**
- ❖ Strategic Planning / Management
- ❖ **Enterprise Governance and Compliance Review**
- ❖ Software Development & Testing Methodologies
- ❖ Technical Writing, Reporting and Presentations
- ❖ Vendors / Clients Management
- ❖ **Software & Data Solution & Architecture**
- ❖ Team & People Management
- ❖ Software Development Life Cycle
- ❖ **Risk Management**

### ACCREDITATIONS

- ❖ **Practitioner Enterprise Architect**
- ❖ **Project Management (PRINCE 2)**
- ❖ **COBIT5 - Pursuing**
- ❖ **ITIL V3 (Foundation) - Pursuing**

### Current Employment

**Enterprise Architect Consultant, Kuwait Government (Contractor)**

**(February 2012 - Present)**

- ~ Develop the Business Architecture and information Systems architecture, as well as ongoing evolution of enterprise blueprints.
- ~ Help to achieve organisation's strategic goals.
- ~ Help in architecture standards Development and frameworks integration to enable the business change to procuring "as a service"
- ~ Identify deployment resources and skills and confirm scope and priorities for deployment with the development management
- ~ Build service architecture and roadmaps to drive the implementation of business strategy.
- ~ Implement an EA tool and publish architecture information to the organisation.
- ~ Provide an architecture advice and governance as to project activities as required.
- ~ Ensure conformance with the Target Architecture
- ~ Perform appropriate architecture governance functions for the solution and any implementation-driven architecture change requests
- ~ Providing a robust approach, covering development and training, and management of all aspects of business, organization and technology required to implement business change
- ~ Develop and Manage Applications Framework Architecture to be aligned with business needs
- ~ Reflect the Top-Level Management goals into documents and projects
- ~ Perform Enterprise Architecture compliance reviews
- ~ Perform day-to-day Projects Management activities and response to the changes (Risks, Opportunities) and perform impact analysis

**Information Systems Analyst, Technology World Company**

**(May 2011 till January 2012)**

- ~ Develop High-level aspirational vision of the applications and services using .net and SQL Database technologies.
- ~ Technical Analysis duties and all related duties were my responsibility for example, introduce, present, develop technical requirements such as statement of needs and statement of work "AS-is and To-be".
- ~ Creating use cases, functional requirements and process flows, working in an agile or iterative development environment, specify what development patterns should be used in development, and QA processes and testing requirements.
- ~ Defining the project scope and obtaining approval from stakeholders and perform key stakeholder analysis; identify and document high-level risks, assumptions, and constraints; develop and obtain approval for the project charter.
- ~ Preparing the project plan and developing the work breakdown structure for example: Assess detailed project requirements, constraints, and assumptions and performing the work necessary to achieve the stated objectives of the project. For example: Obtain and manage project resources; execute the tasks as defined in the project plan; implement the quality management plan; implement approved changes according to the change management plan; implement approved actions by following the risk management plan; maximize team performance.
- ~ Monitoring project progress, managing change and risk, and communicating project status. For example: Measure project performance using appropriate tools and techniques; manage changes to the project scope, schedule, and costs; ensure that project deliverables conform to the quality standards; update the risk register and risk response plan; assess corrective actions on the issue register; communicate project status to stakeholders.
- ~ Finalizing all project activities, archiving documents, obtaining acceptance for deliverables, and communicating project closure. For example: Obtain final acceptance of the project deliverables; transfer the ownership of deliverables; obtain financial, legal, and administrative closure; distribute the final project report; collate lessons learned; archive project documents and materials; measure customer satisfaction.

**Information Systems Analyst, EBLA Computer Consultancy Company**

**(June 2008 till May 2011)**

**Career Progression:**

1. **Information Systems Analyst** (Jun 2009 to Aug 2011)    2. **Information Systems Analyst / DBA** (June 2008 to May 2009)

- ~ Develop applications using .net, SQL Database, ORACLE, and IBM Technologies
- ~ Technical Analysis duties and all related duties were my responsibility for example, introduce, present, develop technical requirements such as statement of needs and statement of work "AS-is and To-be".

- ~ Creating use cases, functional requirements and process flows, working in an agile or iterative development environment, specify what development patterns should be used in development, and QA processes and testing requirements.
- ~ Managing Databases and ensure that they are healthy.
- ~ Working with SQL Profiler, DDL Triggers, Metadata Views, and SQL Profiler to monitor to monitor SQL status.
- ~ Working with managing Permissions, Tuning, Certificates, Principals and Security architecture
- ~ Planning for /Managing Disaster Recovery, Backup and Restore Operations and working with Snapshot for individual processing and configuring SQL Server for Data Availability (Clustering and Mirroring) and Configuring Replication.

### Previous Employments

- ~ Programmer, I.T. Supervisor, AOU & AGREC, (February 2005 till march 2008)
- ~ Sr. Programmer / Analyst, A.S.G , (First of 2004 till January 2005)
- ~ Programmer, AUN, (first of March 2000 to end of 2003)

### Academics

- ~ Master of Information System Management (MIS), from University of Phoenix, AZ, USA (2007) with 3.65/4.0 GPA

### Personal Details

- ~ Date of birth: Kuwait, 08-September-1978
- ~ Languages Known: English and Arabic
- ~ Location Preference: UAE/Qatar/Kuwait/London/USA

### Important Achievements

- ~ **Kuwait National Information Systems Governance Framework,** Role in Project: **Enterprise Architect**  
Foundation of standards for whole I.T. operations and Strategic activities including business processes ; to be implemented by all IT Centers across the State of Kuwait's Government entities and agencies Initiative objectives. Click here for more information <https://knigf.cait.gov.kw/>
- ~ **Sheikh Sabah Educational Portal, Ministry of Education, Kuwait,** Role in Project: **Architect**  
Description: The new LMS meets MOE requirements and needs and fulfill to build a national MOE LMS that serves all the targeted stakeholders such as Students, Teachers, Parents, Administrators, and School Staff;  
<https://portal.moe.edu.kw/Pages/Home.aspx>
- ~ **DotNet Systems Generator,** Role in Project: **Programmer / Analyst**  
Description: Simple application that generates entire computer software, you just need to specify the database location only, the system output is either completed windows Desktop solution or ASP.Net Website as user wants.  
<http://www.essamsaeed.com>
- ~ **Small Enterprises Resources Planning ERP,** Role in Project: **Programmer / Analyst / Architect**  
Description: ERP Tracks all financial activities such as sales, marketing and payments, human resources, workflows to drive business productivity. <http://www.essamsaeed.com>
- ~ **General Workflows System,** Role in Project: **Programmer / Analyst**  
Description: Global Workflows System (GWS) is a scalable solution for individual departments or for the enterprise. GWS can create any type of business communication including letters, policies, contracts, notifications, quotes and more. GWS supports dynamic / Real-Time creation and printing of documents, High-Volume production of documents, and can be delivered by print, fax, email and web. <http://www.essamsaeed.com>



## Biography Of Essam Binzhayo

Essam Binzhayo is a seasoned IT expert and business leader, recognized thought leader, and skilled enterprise architect. He has over 16 years of proven experience in achieving mission-critical results by leveraging IT for business value. Mr. Binzhayo brings a unique combination of strong business and technical skills coupled with an excellent educational background that includes several industry-recognized certifications. This distinct combination serves as one of his most valued professional capabilities and provides a solid foundation for his diverse professional experience.



Mr. Binzhayo is an excellent communicator with the ability to explain complex technologies to both technical and non-technical audiences. He has been invited to speak at several events; Mr. Binzhayo helps organization to deliver projects that bring together the business and IT communities. His deep understanding of business and IT strategy and consultancy techniques provide a robust approach, covering development and training, and management of all aspects of business, organization and technology required to implement business change.

Mr. Binzhayo has a pragmatic approach that quickly and efficiently builds an appropriate a program to achieve organizational objectives. He is expert at selecting, motivating and providing skills to consultants and internal staff in order to deliver the program. He is also extremely proficient at ensuring that staff are well supported and achieve new levels of effectiveness during the program. Prior to joining AIMS, Mr. Binzhayo has held senior leadership positions in several companies serving commercial, and supported state & local governments, and some agencies. for instance, At AGREC, as an Information Technology Manager then Director of Technology, Mr. Binzhayo led the development of infrastructure and helped in successfully implementation of some solutions and helped his employer saving more than KD 100,000 (USD 350,000) by supporting the board of directors' decisions during selections of right solutions for their operations.

As part of his efforts Mr. Binzhayo established and led many persons offshore team to service quality optimization and business services development activities. As an Architect also, he provided technical leadership on several proposals with an annualized value of KD 600,000 (USD 2,142,857). Also, His efforts were instrumental in improving the corporate win-rates on technology-focused proposal. Mr. Binzhayo's career also includes a leading role on the Official Kuwait Educational Portal that will serve about 130,000 concurrent students out of 250,000 users.

Mr. Binzhayo holds a Master's degree in Information Systems (MIS) from University of Phoenix, State of Arizona, and a Bachelor's degree in Computer Science from University of Applied and Social Sciences. He has attained many prestigious professional certifications such as MCITP in SQL Server Administration and Development, IBM Certified Professional Developer (FCP P8) and recently The Open Group Certified Architect -TOGAF9 (ITCA).

Mr. Binzhayo had born in Kuwait, where he currently maintains residence.

## COVER LETTER of Essam Binzhayo

Dear Sir or Madam,

I would be very interested in being part of a company whose goal is to remain at the cutting-edge of new technology research and development in information technology field.

As you can see from my resume, I have completed my college diploma in Information Systems from University of Phoenix (Arizona, USA), and have had implemented many successful projects for some employers. During that time, I worked with technology specialists and often conducted experiments with minimal supervision.

I am professional in information systems management especially in Microsoft platform; moreover I have great experience in business systems programming and development by using best (and best only) technologies such as Enterprise Architecture Methodology (TOGAF), Projects Management (PRINCE2) Visual Studio.Net, Microsoft SQL Server and ORACLE including analyst duties, and I am eager to be given a full-time role where I can gain further knowledge and experience independently or as a member within team.

Moreover, I use system development life cycle (SDLC) and Project Plans, I have strong skills in communication (verbal and written).

I am highly motivated and enthusiastic, hardworking always with excellent attention to detail. I am enclosing my resume for your consideration and would appreciate it if we could arrange a mutually convenient time to meet to discuss this opportunity further.

I would be pleased to review my qualifications in more detail with you. If I haven't heard from you after two months, I will call to follow up. In the meantime, if you have any questions, please don't hesitate to call me.

Finally, I would like to thank you for your consideration and I am looking forward to meet you soon. You're faithfully,

BINZGHAYO, Essam Saeed

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